



# Sutter Sends False Information in Response to CNA Information Request

CNA recently made an information request to Sutter Health regarding their claims that the Affordable Care Act (ACA) justifies the take-away proposals made at Eden Medical Center. Sutter provided a detailed response covering payer sources, costs, charity care provided, and other data related to the financial health of the medical center. The only problem was most of the data was erroneous and is different from what Sutter reported to government agencies!

**The CNA Research Department investigated Sutter's response and found the following:**

**Payer Sources** The following was provided to explain payer sources. The first column shows the data that Sutter provided CNA. The third column shows what Sutter actually reported to the Office of Statewide Health Planning and Development.

Payer Source	Information provided to CNA	Information provided to OSHPD	% Difference between OSHPD data and Info provided to CNA
Self Pay	3.0%	5.4%	<b>Underreported</b> 44.4%
MediCal	18.0%	21.7%	<b>Underreported</b> 17.1%
Medicare	52.0%	40.2%	<b>Overstated</b> 29.4%
Healthcare Exchanges	0.0%	NA	
Commercial	25.0%	31.5%	<b>Underreported</b> 20.6%
Other Gov't	NA	1.2%	<b>Not Included</b> 100%
<b>TOTAL</b>	<b>98.0%</b>	<b>100.0%</b>	

**Charity Care and Bad Debt** Millions of dollars in discrepancies here between what was reported to us and reported to OSHPD. Not surprisingly, the discrepancy overstates Sutter's charity care and bad debt claims.

2009	Information provided to CNA	Information provided to OSHPD	Difference
Charity Care	\$39,706,000	\$12,077,309	<b>Overstated</b> \$27,628,691
Bad Debt	\$9,262,000	\$4,424,400	<b>Overstated</b> \$4,837,600
<b>TOTAL</b>	<b>\$48,968,000</b>	<b>\$16,501,709</b>	<b>Overstated \$32,466,291</b>

2010	Information provided to CNA	Information provided to OSHPD	Difference
Charity Care	\$34,663,000	\$10,989,292	<b>Overstated</b> \$23,673,708
Bad Debt	\$24,563,000	\$9,410,359	<b>Overstated</b> \$15,152,641
<b>TOTAL</b>	<b>\$59,226,000</b>	<b>\$20,399,651</b>	<b>Overstated \$38,826,349</b>

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**Medicare Expenses Not Reimbursed** Again, millions of dollars in discrepancies between what Sutter told us and what they reported, in this case, to the Federal Government.

	<b>Info provided to CNA. Sutter claims data from Medicare Cost Reports.</b>	<b>What was actually the Medicare Cost Reports</b>	<b>Difference</b>
2009	(\$13,354,000)	(\$6,943,256)	<b>Overstated</b> \$6,410,744
2010	(\$12,433,000)	(\$10,035,564)	<b>Overstated</b> \$2,397,436

## False Claims False Information

The discrepancies between what Sutter Health reported to government agencies and what they reported to us makes one wonder who, if anyone, gets accurate information from them. The fact is, Sutter has been misleading the public and the nurses on justifications for their take-away proposals since they were made. Sutter's previous claims about healthcare reform were either false, misleading or could not be substantiated. Now, the actual data they are providing to support their claims is false.

The failure to provide accurate information to us further exposes their deception. We know that Sutter supported the health care legislation (ACA) that is now in place and that they are well positioned to profit from the changes. There is no justification for the attack on nursing standards that they are making. Healthcare reform is not going to stop Sutter from continuing to be one of the nation's most profitable hospital chains. They do not need concessions now from hardworking RNs.

**Special thanks to the CNA Research Dept. for the analysis. Full copy available to CNA members in good standing.**



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